



compassion & choices

**Compassion & Choices,  
Compassion in Dying Federation of America  
and Compassion & Choices Action Network**

Combined Financial Statements  
Years Ended June 30, 2010 and 2009  
with  
Independent Auditors' Report

**Compassion & Choices, Compassion in Dying Federation of America,  
and Compassion & Choices Action Network**

Years Ended June 30, 2010 and 2009  
(See Auditors' Report)

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Board of Directors  
Compassion & Choices,  
Compassion in Dying Federation of America,  
and Compassion & Choices Action Network  
Denver, Colorado

### Independent Auditors' Report

We have audited the accompanying combined statements of financial position of Compassion & Choices, Compassion in Dying Federation of America, and Compassion & Choices Action Network as of June 30, 2010 and 2009 and the related combined statements of activities and changes in net assets and cash flows for the years then ended. These combined financial statements are the responsibility of the Organization's management. Our responsibility is to express an opinion on these combined financial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion the combined financial statements referred to above present fairly, in all material respects, the financial position of Compassion & Choices, Compassion in Dying Federation of America, and Compassion & Choices Action Network as of June 30, 2010 and June 30, 2009 and the changes in its net assets and its cash flows for the years then ended in conformity with accounting principles generally accepted in the United States of America.

*Bradley Consulting Group, P.C.*  
*Certified Public Accountants*

September 30, 2010

**Compassion & Choices, Compassion in Dying Federation of America,  
and Compassion & Choices Action Network**

Combined Statements of Financial Position  
June 30, 2010 and 2009  
(See Auditors' Report)

	Assets	
	2010	2009
Current assets:		
Cash and cash equivalents		
Operating	\$ 1,364,479	\$ 1,047,544
Investments	308,743	63,310
Investments	1,421,140	1,673,683
Book inventory	4,297	3,556
Prepaid expenses	54,161	94,873
Other current assets	1,930	750
Total current assets	3,154,750	2,883,716
Property, equipment and improvements, at cost:		
Furniture and fixtures	476,149	404,559
Leasehold improvements	26,604	9,904
Signs	-	6,016
	502,753	420,479
Less accumulated depreciation	318,500	299,845
Total property, equipment and improvements	184,253	120,634
Other assets		
Intangible assets	3,014	3,681
Deposits	11,931	16,089
Total other assets	14,945	19,770
Total assets	\$ 3,353,948	\$ 3,024,120

(See Notes to Combined Financial Statements)



**Compassion & Choices, Compassion in Dying Federation of America,  
and Compassion & Choices Action Network**

Combined Statements of Financial Position  
June 30, 2010 and 2009  
(See Auditors' Report)

Liabilities and Net Assets

	2010	2009
Current liabilities:		
Current portion of obligations under capital leases	\$ 3,680	\$ 9,978
Accounts payable	38,957	44,223
Accrued payroll and taxes	173,328	136,554
Accrued expenses	92,713	70,606
Deferred revenue	-	707
	308,678	262,068
Total current liabilities		
Long-term liabilities:		
Gift annuity payments due	256,649	247,288
Capital lease obligations, net of current portion	1,893	3,790
Tenant deposits	-	2,250
	258,542	253,328
Total long-term liabilities		
Total liabilities	567,220	515,396
Net assets:		
Unrestricted	2,786,728	2,452,114
Temporarily restricted	-	56,610
	2,786,728	2,508,724
Total net assets		
Total liabilities and net assets	\$ 3,353,948	\$ 3,024,120

(See Notes to Combined Financial Statements)

**Compassion & Choices, Compassion in Dying Federation of America,  
and Compassion & Choices Action Network**

Combined Statement of Activities and Changes in Net Assets  
Year Ended June 30, 2010  
(See Auditors' Report)

	Unrestricted	Temporarily Restricted	Total
Revenue and other support:			
Contributions	\$ 2,244,409	\$ 1,900,000	\$ 4,144,409
Membership fees	281,994	-	281,994
Sales	(2,360)	-	(2,360)
Grants	2,080,150	-	2,080,150
Investment income, net of related expenses	6,477	-	6,477
Realized and unrealized gain on investments	40,742	-	40,742
Loss on sale of assets	(7,230)	-	(7,230)
Other income	214,986	-	214,986
Net assets released from restrictions:			
Satisfaction of program restrictions	1,956,610	(1,956,610)	-
	6,815,778	(56,610)	6,759,168
Total revenue and other support			
Expenses:			
Programs	5,464,338	-	5,464,338
General and administrative	735,743	-	735,743
Fundraising	281,083	-	281,083
	6,481,164	-	6,481,164
Total expenses			
Increase (decrease) in net assets	334,614	(56,610)	278,004
Net assets, beginning	2,452,114	56,610	2,508,724
Net assets, ending	\$ 2,786,728	\$ -	\$ 2,786,728

(See Notes to Combined Financial Statements)

**Compassion & Choices, Compassion in Dying Federation of America,  
and Compassion & Choices Action Network**

Combined Statement of Activities and Changes in Net Assets  
Year Ended June 30, 2009  
(See Auditors' Report)

	Unrestricted	Temporarily Restricted	Board Designated	Total
Revenue and other support:				
Contributions	\$ 1,392,510	\$ 1,440,000	\$ -	\$ 2,832,510
Membership fees	333,208	-	-	333,208
Sales	3,880	-	-	3,880
Grants	3,424,961	-	-	3,424,961
Investment income, net of related expenses	(1,980)	-	-	(1,980)
Realized and unrealized loss on investments	(43,933)	-	-	(43,933)
Gain on sale of assets	847	-	-	847
Other income	7,236	-	-	7,236
Net assets released from restrictions:				
Satisfaction of program restrictions	2,458,841	(2,458,841)	-	-
 Total revenue and other support	 7,575,570	 (1,018,841)	 -	 6,556,729
Expenses:				
Programs	5,876,382	-	-	5,876,382
General and administrative	347,159	-	-	347,159
Fundraising	288,706	-	-	288,706
 Total expenses	 6,512,247	 -	 -	 6,512,247
 Increase (decrease) in net assets	 1,063,323	 (1,018,841)	 -	 44,482
Net asset increase (decrease) for:				
Board of directors designated funds for direct lobbying	250,000	-	(250,000)	-
Net assets, beginning	1,138,791	1,075,451	250,000	2,464,242
Net assets, ending	\$ 2,452,114	\$ 56,610	\$ -	\$ 2,508,724

(See Notes to Combined Financial Statements)



**Compassion & Choices, Compassion in Dying Federation of America,  
and Compassion & Choices Action Network**

Combined Statements of Cash Flows  
Years Ended June 30, 2010 and 2009  
(See Auditors' Report)

	2010	2009
Cash flows from operating activities:		
Cash received from contributions and donations	\$ 6,719,179	\$ 6,643,094
Cash paid to employees and vendors	(6,383,530)	(6,469,792)
Interest received	47,219	46,353
	382,868	219,655
Cash flows from investing activities:		
Proceeds from sale of investments	1,656,155	262,413
Proceeds from sale of equipment	1,133	3,860
Purchases of investments	(1,361,981)	(1,382,830)
Purchases of property and equipment	(120,129)	(87,520)
Deposits refunded (paid)	4,158	3,500
	179,336	(1,200,577)
Cash flows from financing activities:		
Proceeds from capital lease obligations	2,174	4,192
Repayments of capital lease obligations	(10,370)	(8,710)
Proceeds from gift annuity liabilities	91,772	14,465
Principal payments on gift annuities	(83,412)	(42,175)
	164	(32,228)
Net increase (decrease) in cash and cash equivalents	562,368	(1,013,150)
Cash and cash equivalents, beginning	1,110,854	2,124,004
Cash and cash equivalents, ending	\$ 1,673,222	\$ 1,110,854
Supplemental disclosure of cash flow information:		
Cash paid during the year for interest	\$ 31,692	\$ 33,754

(continued)  
(See Notes to Combined Financial Statements)



**Compassion & Choices, Compassion in Dying Federation of America,  
and Compassion & Choices Action Network**

Combined Statements of Cash Flows (continued)

Years Ended June 30, 2010 and 2009

(See Auditors' Report)

	2010	2009
Cash flows from operating activities:		
Change in net assets	\$ 278,004	\$ 44,482
Adjustments to reconcile change in net assets to net cash provided by operating activities:		
Depreciation and amortization	48,814	42,239
Unrealized (gains) losses on investments	(16,947)	35,410
Loss (gain) on sale of investments	(23,723)	8,523
Loss (gain) on disposal of property and equipment	7,230	(847)
Decrease (increase) in:		
Pledges receivable	-	41,299
Inventory	(741)	(1,154)
Prepaid expenses	40,712	(43,746)
Other current assets	(1,180)	625
Increase (decrease) in:		
Accounts payable	(5,266)	1,399
Accrued payroll	36,774	50,558
Accrued expenses	19,151	40,867
	\$ 382,828	\$ 219,655

(See Notes to Combined Financial Statements)

**Compassion & Choices, Compassion in Dying Federation of America,  
and Compassion & Choices Action Network**

Notes to Combined Financial Statements  
Years Ended June 30, 2010 and 2009  
(See Auditors' Report)

**1. Nature of Operations and Summary of Significant Accounting Policies**

Nature of operations

Compassion & Choices and Compassion in Dying Federation of America (Compassion in Dying), which have been granted not-for-profit status under Internal Revenue Code Section 501(c)(3), work to advance patients' rights through laws that allow mentally competent, terminally ill adults the legal choice of physician aid-in-dying. Compassion & Choices and Compassion in Dying seek to achieve this goal by advocating patient's rights, educating the public about the issues surrounding physician aid-in-dying, and empowering patients so they can make informed choices.

Compassion & Choices Action Network (formerly known as End-of-Life Choices) is a not-for-profit Organization whose mission is to advance education on end-of-life choices through promoting memberships and periodicals. Compassion & Choices Action Network's mission is also to engage in programs to advance legislation which will permit terminally ill individuals of sound mind to receive physician aid-in-dying. Compassion & Choices Action Network has independently governed chapters which are located throughout the United States.

The three Organizations are considered to be under common control as defined by generally accepted accounting principles because a majority of the members of the Board of Directors of Compassion & Choices also serves on the Board of Directors of both Compassion in Dying and Compassion & Choices Action Network. As such, the financial operations of the three Organizations' are presented as combined financial statements for the years ended June 30, 2010 and 2009.

Funding is received through donations from individuals, businesses and organizations as well as membership dues and sales of its literature and media.

Basis of presentation

Financial statements are prepared using the accrual method of accounting under accounting principles generally accepted in the United States of America whereby income is reported as earned and expenses reported as incurred.

Financial statement presentation follows the recommendations of the Financial Accounting Standards Board Accounting Standards Codification (FASB ASC), Topic 958 *Revenue Recognition of Not-for-Profit Organizations*. Under Topic 958, the Organizations are required to report information regarding their financial position and activities according to three classes of net assets: unrestricted net assets, temporarily restricted net assets, and permanently restricted net assets.



**Compassion & Choices, Compassion in Dying Federation of America,  
and Compassion & Choices Action Network**

Notes to Combined Financial Statements  
Years Ended June 30, 2010 and 2009  
(See Auditors' Report)

**1. Nature of Operations and Summary of Significant Accounting Policies (continued)**

Cash and cash equivalents

The Organizations consider all highly liquid investments with a maturity of three months or less when purchased to be cash equivalents. Cash and cash equivalents for purposes of the statement of cash flows exclude permanently restricted cash and cash equivalents. The Organizations maintain cash in bank deposit accounts at various financial institutions. The balances, at times, may exceed federally insured limits. The Organizations have not experienced any losses in such accounts and believe it is not exposed to any significant credit risk on cash and cash equivalents.

Investments

Investments in marketable securities with readily determinable fair values and all investments in debt securities are stated at their fair values in the statement of financial position. Realized and unrealized gains and losses are included in the combined statement of activities. Donated investments are reflected as contributions at their market values at date of receipt.

Book inventory

Inventory consists of books and other items held for resale and are stated at the lower of cost or market. Inventory value is determined by specific identification.

Property, equipment and improvements

Property, equipment and improvements are recorded at acquisition cost with donated property and equipment recorded at estimated fair market value. When items are disposed, the cost and related depreciation are removed from the accounts, with gains or losses on disposal recorded. Depreciation is computed by the straight-line method, over the estimated useful lives of the assets ranging from three to thirty-nine years. Maintenance and repairs are included as expenses when incurred.

**Compassion & Choices, Compassion in Dying Federation of America,  
and Compassion & Choices Action Network**

Notes to Combined Financial Statements  
Years Ended June 30, 2010 and 2009  
(See Auditors' Report)

**1. Nature of Operations and Summary of Significant Accounting Policies (continued)**

Donations

The Organizations report gifts of cash and other assets as restricted support if they are received with donor stipulations that limit the use of the donated assets. Gifts of long-lived assets with explicit restrictions that specify how the assets are to be used and gifts of cash or other assets that must be used to acquire long-lived assets are reported as restricted support. Absent explicit donor stipulations about how long those long-lived assets must be maintained, the Organizations report expirations of donor restrictions when the donated or acquired long-lived assets are placed in service. When a donor restriction expires, that is, when a stipulated time restriction ends or purpose restriction is accomplished, temporarily restricted net assets are reclassified to unrestricted net assets and reported in the combined statement of activities as net assets released from restrictions.

All donations are considered to be available for unrestricted use unless specifically restricted by the donor. Amounts received that are designated for future periods or restricted by the donor for specific purposes are reported as temporarily restricted or permanently restricted. When a temporary restriction expires, temporarily restricted net assets are reclassified to unrestricted net assets and reported in the combined statement of activities as net assets released from restrictions.

Contributions

Under FASB ASC Topic 958, contributions received are recorded as unrestricted, temporarily restricted, or permanently restricted support depending on the existence or nature of any donor restrictions.

Use of estimates in the preparation of financial statements

The preparation of financial statements in the conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.



**Compassion & Choices, Compassion in Dying Federation of America,  
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Notes to Combined Financial Statements  
Years Ended June 30, 2010 and 2009  
(See Auditors' Report)

**1. Nature of Operations and Summary of Significant Accounting Policies (continued)**

Advertising costs

Advertising costs, except for costs associated with direct-response advertising, are charged to operations when incurred. The costs of direct-response advertising are capitalized and amortized over the period which future benefits are expected to be received. There was no regular or direct-response advertising incurred during the years ended June 30, 2010 or 2009.

Income taxes

No provision for taxes on earnings has been made in the combined financial statements as Compassion & Choices and Compassion in Dying have qualified as not-for-profit organizations under Section 501(c) (3) of the Internal Revenue Code. Compassion & Choices Action Network qualifies as a not-for-profit organization under Section 501(c)(4) of the Internal Revenue Code. All entities are only subject to unrelated business taxes and they had no unrelated business income.

Fair value measurements

During 2009, the Organization adopted FASB ASC Topic 820, *Fair Value Measurements*. Topic 820 establishes a single authoritative definition of fair value and sets a hierarchy for measuring fair value. The adoption of Topic 820 has no impact on the Organization's accounting policies for investments, but requires additional disclosures about fair value measurement. The hierarchy for measuring fair value prioritizes the inputs to valuation techniques used to measure fair value and gives the highest priority to unadjusted quoted prices for securities traded in active markets (level 1) and the lowest priority to unobservable inputs (level 3). The hierarchy for measuring fair value under Topic 820 is as follows:

Level 1 – Unadjusted quoted prices for financial instruments traded in active markets

Level 2 – Quoted prices for financial instruments not traded in active markets, or financial instruments for which all significant inputs are observable, either directly or indirectly

Level 3 – Prices or valuations of financial instruments that are not traded in active markets and significant inputs are unobservable

**Compassion & Choices, Compassion in Dying Federation of America,  
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Notes to Combined Financial Statements  
Years Ended June 30, 2010 and 2009  
(See Auditors' Report)

**1. Nature of Operations and Summary of Significant Accounting Policies (continued)**

Fair value measurements (continued)

As required by Topic 820, the Organization's managed investments were classified as follows, based on the lowest level of input that is significant to the fair value measurement:

<u>Description</u>	<u>Level 1</u>	<u>Level 2</u>	<u>Level 3</u>
Cash and money market funds	\$ 308,743	\$ -	\$ -
Fixed Income Investments	1,336,103	-	-
Equities:	-	-	-
Mutual Funds	85,038	-	-
	<u>\$ 1,729,883</u>	<u>\$ -</u>	<u>\$ -</u>

Valuation techniques used to measure assets at fair value include net asset value of shares held by the Organization at year end and closing prices reported on the active markets in which securities held by the Organization are traded.

**2. In-Kind Contributions**

Professional legal, consulting and valuation services to program activities were provided without charge to the Organization and are treated as, and shown in "Contributions". The services were valued by their providers as of the dates of which the services were performed. A corresponding amount is included in the appropriate category of "Program service expenses". On these bases, approximately \$552,800 is included in each of the accounts mentioned during the year ended June 30, 2010 and \$685,500 during the year ended June 30, 2009.

**3. Note Payable, Line of Credit**

In August 2009, the Organization entered into a revolving line of credit agreement which allows for maximum borrowings of \$150,000. The note, which is unsecured, matures in November 2010 and bears interest at prime plus 1%, with a floor of 5.0%, payable monthly. The Organization had an outstanding balance of \$0 at June 30, 2010.

**Compassion & Choices, Compassion in Dying Federation of America,  
and Compassion & Choices Action Network**

Notes to Combined Financial Statements  
Years Ended June 30, 2010 and 2009  
(See Auditors' Report)

**4. Investments**

Investments as of June 30, 2010 and 2009 are summarized as follows:

	<u>2010</u>	<u>2009</u>
Cash and cash equivalents	\$ 308,743	\$ 63,310
Fixed income	1,336,103	1,547,170
Equities	<u>85,038</u>	<u>126,513</u>
	<u>\$ 1,729,883</u>	<u>\$ 1,736,993</u>

**5. Temporarily Restricted Net Assets**

Temporarily restricted net assets are comprised of the following as of June 30, 2010 and 2009:

	<u>2010</u>	<u>2009</u>
Healthcare initiatives in Chicago, operating costs	\$ -	\$ 28,671
Physician education	-	7,939
R2k California Law	<u>-</u>	<u>20,000</u>
Total temporarily restricted net assets	<u>\$ -</u>	<u>\$ 56,610</u>

**6. Retirement Plan**

The Organizations sponsor a 401(k) profit sharing plan covering substantially all employees who meet specified service requirements as defined in the plan document. The Plan allows for employee contributions up to the maximum allowable by the Internal Revenue Code. Contributions by employees are matched 100% by the Organization up to 5% of gross eligible salary and totaled approximately \$36,650 and \$13,300 for the years ended June 30, 2010 and June 30, 2009, respectively.



**Compassion & Choices, Compassion in Dying Federation of America,  
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Notes to Combined Financial Statements  
Years Ended June 30, 2010 and 2009  
(See Auditors' Report)

**7. Capital Lease Obligations**

The Organization leases computer equipment under four capital leases, with one lease expiring during 2011 and the other three leases expiring during 2012. The assets and liabilities under capital leases are recorded at the lower of present value of the minimum lease payments or the fair value of the asset. The assets are depreciated over the lower of their related lease terms or their estimated productive lives. Depreciation of assets under capital leases is included in depreciation expense at June 30, 2010 and 2009.

Following is a summary of property under capital leases at June 30, 2010 and 2009:

Computer equipment	\$	31,005
Less accumulated depreciation		<u>25,681</u>
	\$	<u>5,324</u>

The interest rates, which range from 6.72% to 13.44%, were determined by the lessor's implicit rate identified in the lease agreements. Future minimum lease payments under these leases, including the present value of such payments, for the years ending after June 30, 2010 are as follows:

Year Ended June 30,			
2011	\$	4,096	
2012		1,732	
2013		<u>298</u>	
		6,126	
Less interest		<u>(553)</u>	
Present value of future payments		5,573	
Current portion		<u>3,680</u>	
	\$	<u>1,893</u>	



**Compassion & Choices, Compassion in Dying Federation of America,  
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Notes to Combined Financial Statements  
Years Ended June 30, 2010 and 2009  
(See Auditors' Report)

**8. Commitments**

The Organizations lease office space and equipment under operating leases expiring at various dates between March 2013 and March 2015. The following is a summary of the minimum annual commitments under the terms of the leases for years ending after June 30, 2010:

Year Ended June 30	Portland Office	Denver Office	Copier	Total
2011	\$ 56,028	\$ 83,081	\$ 18,336	\$ 157,445
2012	58,270	85,918	18,336	162,524
2013	60,600	88,754	4,584	153,938
2014	5,066	90,881	-	95,947
2015	-	68,161	-	68,161
	<u>\$ 179,964</u>	<u>\$ 416,795</u>	<u>\$ 41,256</u>	<u>\$ 638,015</u>

Rent expense for the years ended June 30, 2010 and 2009 was approximately \$199,200 and \$206,600 respectively.

**9. Income Taxes**

In July, 2006, the Financial Accounting Standards Board (FASB) issued FASB Interpretation No. 48, "Accounting for Uncertainty in Income Taxes – an interpretation of FASB Statement No. 109", hereafter referred to as Topic 740 of the FASB ASC. Topic 740 clarifies the accounting for uncertainty in income tax positions and defines the threshold for recognizing the tax benefits of tax return filing positions in the financial statements as "more likely than not" to be sustained upon examination, based on the technical merits of the positions. A tax position that meets the more-likely-than-not recognition threshold is initially and subsequently measured as the largest amount of tax benefit that has a greater than 50 percent likelihood of being realized. Tax positions which previously would have failed to meet the more-likely-than-not recognition threshold should be recognized in the first subsequent financial reporting period in which the threshold is met. Conversely, previously recognized tax positions which no longer meet the more-likely-than-not recognition should be derecognized in the first subsequent financial reporting period in which the threshold is no longer met.

**Compassion & Choices, Compassion in Dying Federation of America,  
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Notes to Combined Financial Statements  
Years Ended June 30, 2010 and 2009  
(See Auditors' Report)

**9. Income Taxes (continued)**

The Organizations adopted the provisions of Topic 740 on July 1, 2009. The adoption of Topic 740 did not result in a material modification of the overall financial statements of the Organizations as of and for the year ended June 30, 2010. As the Organizations are qualified as nonprofit Organizations under the Internal Revenue Code, any income tax position would be primarily related to unrelated business activities outside the core mission of the Organizations. Based on prior examinations of contractual arrangements of the Organizations and correspondence received from the Internal Revenue Service, management believes there to be no potential income tax positions that would result in related tax liability for the Organizations. Management will continue to evaluate any future contractual arrangements with respect to potential income tax positions under this guidance.

**10. Subsequent Events**

Subsequent events have been evaluated by management as of the date of these financial statements. This date represents the date the financial statements were available to be issued. On May 11, 2010 The Organization was awarded a general support grant in the amount of \$10,000,000 for the period from July 1, 2010 through June 30, 2015.



**Compassion & Choices, Compassion in Dying Federation of America,  
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Notes to Combined Financial Statements  
Years Ended June 30, 2010 and 2009  
(See Auditors' Report)

**NOTE 11 - Split Interest Agreements**

The Organization administers the following gift annuities. A gift annuity provides for the payment of distributions to the grantor or other designated beneficiaries over the annuity's term (usually the designated beneficiary's lifetime). At the end of the annuity's term the remaining assets are available for the Organization's use. The portion of the annuity attributable to the present value of the future benefits to be received by the Organization is recorded in the Combined Statement of Activities as an unrestricted contribution in the period the annuity is established. Such contributions totaled \$ 78,228 for the year ended June 30, 2010. Assets held in the annuity reserve fund totaled \$ 396,735 at June 30, 2010, and are reported at fair market value and included in investments in the Organization's Combined Statement of Financial Position.

	Fiscal Year of Gift	Description of Asset Donated	FMV of Asset	Value of Gift	Amount of Liability	Gift Donor Life Expectancy	Discount Rate	Required Quarterly Payment	Guaranteed Interest Rate	Gift Annuity Payments Due June 30, 2010	Annuity Reserve Fund June 30, 2010
Annuity 2	June 30, 1999	Cash	\$ 15,000	\$ 6,440	\$ 8,560	10.5 years	9.49%	\$ 322	8.60%	\$ -	\$ 4,963
Annuity 5	June 30, 2001	Cash	\$ 10,000	\$ 3,749	\$ 6,251	18.3 years	9.42%	\$ 180	7.20%	\$ 4,153	\$ 5,758
		105 Shrs SBC									
Annuity 7	June 30, 2001	Stock	\$ 14,265	\$ 7,636	\$ 6,629	6.4 years	12.99%	\$ 385	10.80%	\$ -	\$ 4,843
Annuity 14	June 30, 2001	Cash	\$ 10,000	\$ 4,163	\$ 5,837	11.1 years	9.32%	\$ 212	8.50%	\$ 1,603	\$ 4,418
Annuity 15	June 30, 2001	Cash	\$ 10,000	\$ 4,508	\$ 5,492	8.3 years	10.23%	\$ 248	9.90%	\$ (0)	\$ 4,229
Annuity 17	June 30, 2001	Cash	\$ 50,000	\$ 21,293	\$ 28,707	10.5 years	9.49%	\$ 1,088	8.70%	\$ 6,015	\$ 22,808
Annuity 19	June 30, 2002	Stock	\$ 24,543	\$ 9,700	\$ 14,843	14.5 years	8.50%	\$ 454	7.40%	\$ 7,905	\$ 11,633
Annuity 20	June 30, 2002	Cash	\$ 10,000	\$ 4,105	\$ 5,895	13.1 years	8.80%	\$ 193	7.70%	\$ 2,704	\$ 4,550
Annuity 21	June 30, 2002	Cash	\$ 10,000	\$ 6,931	\$ 3,069	17.2 years	11.20%	\$ 405	16.20%	\$ 3,069	\$ 10,095
Annuity 22	June 30, 2002	Cash	\$ 10,000	\$ 4,340	\$ 5,660	10.5 years	8.80%	\$ 210	8.40%	\$ 1,525	\$ 4,683
Annuity 23	June 30, 2003	Cash	\$ 20,000	\$ 9,193	\$ 10,807	8.4 years	9.03%	\$ 460	9.20%	\$ 890	\$ 8,909
Annuity 24	June 30, 2003	Cash	\$ 50,000	\$ 13,091	\$ 36,909	18.9 years	5.51%	\$ 788	6.30%	\$ 27,110	\$ 30,212
Annuity 25	June 30, 2003	Cash	\$ 20,000	\$ 10,927	\$ 9,073	5.0 years	9.52%	\$ 575	11.50%	\$ -	\$ 7,442
Annuity 26	June 30, 2003	Stock	\$ 25,544	\$ 4,941	\$ 20,603	21.4 years	4.93%	\$ 390	6.10%	\$ 16,072	\$ 16,354
Annuity 27	June 30, 2004	Cash	\$ 10,000	\$ 4,642	\$ 5,358	7.8 years	7.91%	\$ 228	9.10%	\$ 867	\$ 4,206
Annuity 29	June 30, 2004	Cash	\$ 10,000	\$ 4,852	\$ 5,148	7.8 years	7.95%	\$ 220	8.80%	\$ 1,037	\$ 3,385
Annuity 30	June 30, 2004	Cash	\$ 10,000	\$ 4,172	\$ 5,828	13.1 years	7.18%	\$ 173	6.90%	\$ 3,559	\$ 4,780
Annuity 31	June 30, 2004	Cash	\$ 50,000	\$ 24,020	\$ 25,980	8.8 years	8.48%	\$ 1,038	8.30%	\$ 9,261	\$ 19,984
Annuity 32	June 30, 2004	Cash	\$ 45,671	\$ 9,250	\$ 36,422	27.6 years	5.47%	\$ 639	5.60%	\$ 32,231	\$ 32,971
Annuity 33	June 30, 2004	Cash	\$ 20,000	\$ 11,803	\$ 8,197	4.7 years	10.25%	\$ 565	11.30%	\$ -	\$ 7,602
Annuity 34	June 30, 2005	Cash	\$ 20,000	\$ 11,901	\$ 8,099	4.7 years	11.34%	\$ 565	11.30%	\$ -	\$ 7,602
Annuity 35	June 30, 2005	Cash	\$ 10,000	\$ 5,161	\$ 4,839	7.3 years	9.33%	\$ 230	9.20%	\$ 1,274	\$ 4,172
Annuity 38	June 30, 2005	Cash	\$ 10,000	\$ 4,606	\$ 5,394	15.9 years	6.73%	\$ 250	10.00%	\$ 5,394	\$ 9,736
Annuity 39	June 30, 2005	Cash	\$ 20,000	\$ 9,717	\$ 10,283	9.9 years	8.62%	\$ 390	7.80%	\$ 6,028	\$ 9,837
Annuity 40	June 30, 2006	Cash	\$ 5,000	\$ 2,503	\$ 2,497	9.4 years	9.44%	\$ 100	8.00%	\$ 1,453	\$ 2,485
Annuity 42	June 30, 2006	Cash	\$ 5,000	\$ 2,097	\$ 2,903	14.9 years	1.94%	\$ 81	6.50%	\$ 1,764	\$ 3,036
Annuity 43	June 30, 2007	Cash	\$ 10,000	\$ 6,275	\$ 3,725	4.3 years	11.75%	\$ 283	11.30%	\$ 552	\$ 4,141
Annuity 44	June 30, 2007	Cash	\$ 10,000	\$ 5,243	\$ 4,757	8.3 years	9.84%	\$ 213	8.50%	\$ 3,194	\$ 4,881
Annuity 45	June 30, 2007	Cash	\$ 8,000	\$ 4,667	\$ 3,333	4.9 years	12.23%	\$ 226	11.30%	\$ 1,222	\$ 3,573
Annuity 46	June 30, 2008	Cash	\$ 20,000	\$ 10,366	\$ 9,634	8.8 years	9.85%	\$ 414	8.30%	\$ 7,221	\$ 10,468
Annuity 47	June 30, 2008	Cash	\$ 7,717	\$ 3,308	\$ 4,409	17.5 years	8.44%	\$ 122	6.30%	\$ 4,044	\$ 5,211
Annuity 48	June 30, 2008	Cash	\$ 10,000	\$ 4,805	\$ 5,195	9.9 years	8.30%	\$ 195	7.80%	\$ 4,217	\$ 5,111
Annuity 49	June 30, 2008	Cash	\$ 5,000	\$ 2,293	\$ 2,707	9.4 years	7.02%	\$ 100	8.00%	\$ 2,258	\$ 2,844
Annuity 50	June 30, 2009	Cash	\$ 10,000	\$ 5,613	\$ 4,387	6.1 years	7.86%	\$ 238	9.50%	\$ 3,234	\$ 4,919
Annuity 51	June 30, 2009	Cash	\$ 20,000	\$ 9,922	\$ 10,078	9.4 yrs	7.91%	\$ 380	7.60%	\$ 8,746	\$ 9,960
Annuity 52	June 30, 2010	Cash	\$ 5,000	\$ 2,623	\$ 2,377	7.8 yrs	6.81%	\$ 100	8.00%	\$ 2,151	\$ 2,522
Annuity 53	June 30, 2010	Cash	\$ 40,000	\$ 11,412	\$ 28,588	22.4 yrs	4.53%	\$ 510	5.10%	\$ 28,122	\$ 23,864
Annuity 54	June 30, 2010	Cash	\$ 100,000	\$ 51,354	\$ 48,646	8.8 yrs	5.97%	\$ 1,825	7.30%	\$ 46,164	\$ 54,838
Annuity 55	June 30, 2010	Cash	\$ 25,000	\$ 12,839	\$ 12,161	8.8 yrs	6.43%	\$ 456	7.30%	\$ 11,613	\$ 13,709
<b>Totals</b>			<b>\$ 765,740</b>	<b>\$ 336,460</b>	<b>\$ 429,280</b>			<b>\$ 15,448</b>		<b>\$ 256,649</b>	<b>\$ 396,735</b>



**Compassion & Choices, Compassion in Dying Federation of America,  
and Compassion & Choices Action Network**

**Notes to Combined Financial Statements  
Years Ended June 30, 2010 and 2009  
(See Auditors' Report)**

**NOTE 11 - Split Interest Agreements (continued)**

The Organization administers the following gift annuities. A gift annuity provides for the payment of distributions to the grantor or other designated beneficiaries over the annuity's term (usually the designated beneficiary's lifetime). At the end of the annuity's term the remaining assets are available for the Organization's use. The portion of the annuity attributable to the present value of the future benefits to be received by the Organization is recorded in the Combined Statement of Activities as an unrestricted contribution in the period the annuity is established. Such contributions totaled \$15,535 for the year ended June 30, 2009. Assets held in the annuity reserve fund totaled \$432,431 at June 30, 2009, and are reported at fair market value and included in Investments in the Organization's Combined Statement of Financial Position.

	Fiscal Year of Gift	Description of Asset Donated	FMV of Asset	Value of Gift	Amount of Liability	Gift Donor Life Expectancy	Discount Rate	Required Quarterly Payment	Guaranteed Interest Rate	Gift Annuity Payments Due June 30, 2009	Annuity Reserve Fund June 30, 2009
Annuity 2	June 30, 1999	Cash	\$ 15,000	\$ 6,440	\$ 8,560	10.5 years	9.49%	\$ 322	8.60%	\$ -	\$ 4,587
Annuity 5	June 30, 2001	Cash	\$ 10,000	\$ 3,749	\$ 6,251	18.3 years	9.42%	\$ 180	7.20%	\$ 4,464	\$ 5,736
Annuity 6	June 30, 2001	Cash	\$ 50,000	\$ 24,080	\$ 25,920	9.4 years	11.82%	\$ 1,150	9.20%	\$ 2,291	\$ 19,371
		105 Shrs SBC									
Annuity 7	June 30, 2001	Stock	\$ 14,265	\$ 7,636	\$ 6,629	6.4 years	12.99%	\$ 385	10.80%	\$ -	\$ 5,101
Annuity 14	June 30, 2001	Cash	\$ 10,000	\$ 4,163	\$ 5,837	11.1 years	9.32%	\$ 212	8.50%	\$ 2,265	\$ 4,616
Annuity 15	June 30, 2001	Cash	\$ 10,000	\$ 4,508	\$ 5,492	8.3 years	10.23%	\$ 248	9.90%	\$ 288	\$ 4,450
Annuity 17	June 30, 2001	Cash	\$ 50,000	\$ 21,293	\$ 28,707	10.5 years	9.49%	\$ 1,088	8.70%	\$ 9,579	\$ 23,986
Annuity 19	June 30, 2002	Stock	\$ 24,543	\$ 9,700	\$ 14,843	14.5 years	8.50%	\$ 454	7.40%	\$ 8,988	\$ 12,091
Annuity 20	June 30, 2002	Cash	\$ 10,000	\$ 4,105	\$ 5,895	13.1 years	8.80%	\$ 193	7.70%	\$ 3,207	\$ 4,740
Annuity 21	June 30, 2002	Cash	\$ 10,000	\$ 6,931	\$ 3,069	17.2 years	11.20%	\$ 405	16.20%	\$ 3,069	\$ 7,922
Annuity 22	June 30, 2002	Cash	\$ 10,000	\$ 4,340	\$ 5,660	10.5 years	8.80%	\$ 210	8.40%	\$ 2,192	\$ 4,922
Annuity 23	June 30, 2003	Cash	\$ 20,000	\$ 9,193	\$ 10,807	8.4 years	9.03%	\$ 460	9.20%	\$ 2,554	\$ 9,331
Annuity 24	June 30, 2003	Cash	\$ 50,000	\$ 13,091	\$ 36,909	18.9 years	5.51%	\$ 788	6.30%	\$ 28,710	\$ 31,174
Annuity 25	June 30, 2003	Cash	\$ 20,000	\$ 10,927	\$ 9,073	5.0 years	9.52%	\$ 575	11.50%	\$ -	\$ 7,833
Annuity 26	June 30, 2003	Stock	\$ 25,544	\$ 4,941	\$ 20,603	21.4 years	4.93%	\$ 390	6.10%	\$ 16,815	\$ 16,801
Annuity 27	June 30, 2004	Cash	\$ 10,000	\$ 4,642	\$ 5,358	7.8 years	7.91%	\$ 228	9.10%	\$ 1,668	\$ 4,434
Annuity 28	June 30, 2004	Stock	\$ 49,611	\$ 17,282	\$ 32,329	12.5 years	5.60%	\$ 905	7.30%	\$ 19,618	\$ 24,106
Annuity 29	June 30, 2004	Cash	\$ 10,000	\$ 4,852	\$ 5,148	7.8 years	7.95%	\$ 220	8.80%	\$ 1,797	\$ 3,556
Annuity 30	June 30, 2004	Cash	\$ 10,000	\$ 4,172	\$ 5,828	13.1 years	7.18%	\$ 173	6.90%	\$ 3,974	\$ 4,970
Annuity 31	June 30, 2004	Cash	\$ 50,000	\$ 24,020	\$ 25,980	8.8 years	8.48%	\$ 1,038	8.30%	\$ 12,454	\$ 21,103
Annuity 32	June 30, 2004	Cash	\$ 45,571	\$ 9,250	\$ 36,422	27.6 years	5.47%	\$ 639	5.60%	\$ 33,000	\$ 33,574
Annuity 33	June 30, 2004	Cash	\$ 20,000	\$ 11,803	\$ 8,197	4.7 years	10.25%	\$ 555	11.30%	\$ -	\$ 7,998
Annuity 34	June 30, 2005	Cash	\$ 20,000	\$ 11,901	\$ 8,099	4.7 years	11.34%	\$ 565	11.30%	\$ -	\$ 7,998
Annuity 35	June 30, 2005	Cash	\$ 10,000	\$ 5,161	\$ 4,839	7.3 years	9.33%	\$ 230	9.20%	\$ 2,030	\$ 4,379
Annuity 36	June 30, 2005	Cash	\$ 11,000	\$ 3,510	\$ 7,490	19.1 years	6.19%	\$ 168	6.10%	\$ 6,393	\$ 7,192
Annuity 37	June 30, 2005	Cash	\$ 96,195	\$ 48,857	\$ 47,338	7.3 years	10.23%	\$ 2,213	9.20%	\$ 25,765	\$ 44,647
Annuity 38	June 30, 2005	Cash	\$ 10,000	\$ 4,606	\$ 5,394	15.9 years	6.73%	\$ 250	10.00%	\$ 5,394	\$ 9,211
Annuity 39	June 30, 2005	Cash	\$ 20,000	\$ 9,717	\$ 10,283	9.9 years	8.62%	\$ 390	7.80%	\$ 7,014	\$ 10,299
Annuity 40	June 30, 2006	Cash	\$ 5,000	\$ 2,503	\$ 2,497	9.4 years	9.44%	\$ 100	8.00%	\$ 1,701	\$ 2,615
Annuity 41	June 30, 2006	Cash	\$ 100,000	\$ 72,548	\$ 27,452	2.9 years	9.14%	\$ 2,825	11.30%	\$ -	\$ 27,102
Annuity 42	June 30, 2006	Cash	\$ 5,000	\$ 2,097	\$ 2,903	14.9 years	1.94%	\$ 81	6.50%	\$ 2,051	\$ 3,148
Annuity 43	June 30, 2007	Cash	\$ 10,000	\$ 6,275	\$ 3,725	4.3 years	11.75%	\$ 283	11.30%	\$ 1,543	\$ 4,358
Annuity 44	June 30, 2007	Cash	\$ 10,000	\$ 5,243	\$ 4,757	8.3 years	9.84%	\$ 213	8.50%	\$ 3,699	\$ 5,105
Annuity 45	June 30, 2007	Cash	\$ 8,000	\$ 4,667	\$ 3,333	4.9 years	12.23%	\$ 226	11.30%	\$ 1,922	\$ 3,767
Annuity 46	June 30, 2008	Cash	\$ 20,000	\$ 10,366	\$ 9,634	8.8 years	9.85%	\$ 414	8.30%	\$ 8,114	\$ 10,960
Annuity 47	June 30, 2008	Cash	\$ 7,717	\$ 3,308	\$ 4,409	17.5 years	8.44%	\$ 122	6.30%	\$ 4,181	\$ 5,357
Annuity 48	June 30, 2008	Cash	\$ 10,000	\$ 4,805	\$ 5,195	9.9 years	8.30%	\$ 195	7.80%	\$ 4,628	\$ 5,331
Annuity 49	June 30, 2008	Cash	\$ 5,000	\$ 2,293	\$ 2,707	9.4 years	7.02%	\$ 100	8.00%	\$ 2,489	\$ 2,977
Annuity 50	June 30, 2009	Cash	\$ 10,000	\$ 5,613	\$ 4,387	6.1 years	7.86%	\$ 238	9.50%	\$ 3,896	\$ 5,199
Annuity 51	June 30, 2009	Cash	\$ 20,000	\$ 9,922	\$ 10,078	9.4 yrs	7.91%	\$ 380	7.60%	\$ 9,535	\$ 10,388
Totals			\$ 902,546	\$ 424,508	\$ 478,038			\$ 19,817		\$ 247,288	\$ 432,431



Supplemental Information  
(See Auditors' Report on Additional Information)



Board of Directors  
Compassion & Choices,  
Compassion in Dying Federation of America,  
and Compassion & Choices Action Network  
Denver, Colorado

Independent Auditors' Report on Additional Information

Our report on our audits of the basic financial statements of Compassion & Choices, Compassion in Dying Federation of America, and Compassion & Choices Action Network as of June 30, 2010 and 2009 appears on page 1. We conducted our audits in accordance with auditing standards generally accepted in the United States of America for the purpose of forming an opinion on the basic financial statements taken as a whole. The combining schedules are presented for purposes of additional analysis and are not a required part of the basic financial statements. Such information has been subject to the auditing procedures applied in the audits of the basic financial statements and, in our opinion, is fairly stated in all material respects in relation to the basic financial statements taken as a whole.

*Bradley Consulting Group, P.C.*  
*Certified Public Accountants*

September 30, 2010

**Compassion & Choices, Compassion in Dying Federation of America,  
and Compassion & Choices Action Network**

Combining Statement of Financial Position  
June 30, 2010  
(See Auditors' Report on Additional Information)

Assets

	<u>Compassion &amp; Choices</u>	<u>Compassion in Dying Federation of America</u>	<u>Compassion &amp; Choices Action Network</u>	<u>Combined</u>
Current assets:				
Cash and cash equivalents	\$ 376,898	\$ 2,066	\$ 985,515	\$ 1,364,479
Other current assets	1,930	-	-	1,930
Investments, including cash	1,729,883	-	-	1,729,883
Book inventory	-	-	4,297	4,297
Prepaid expenses	<u>54,161</u>	<u>-</u>	<u>-</u>	<u>54,161</u>
Total current assets	<u>2,162,872</u>	<u>2,066</u>	<u>989,812</u>	<u>3,154,750</u>
Property and equipment:				
Furniture and fixtures	466,906	9,243	-	476,149
Leasehold improvements	<u>26,604</u>	<u>-</u>	<u>-</u>	<u>26,604</u>
	493,510	9,242	-	502,753
Accumulated depreciation	<u>309,257</u>	<u>9,243</u>	<u>-</u>	<u>318,500</u>
Total property, equipment and improvements	<u>184,253</u>	<u>-</u>	<u>-</u>	<u>184,253</u>
Other Assets				
Intangible assets	3,014	-	-	3,014
Deposits	11,931	-	-	11,931
Due from (to) related entity	<u>121,537</u>	<u>-</u>	<u>(121,537)</u>	<u>-</u>
Total other assets	<u>136,482</u>	<u>-</u>	<u>(121,537)</u>	<u>14,945</u>
Total assets	<u>\$ 2,483,607</u>	<u>\$ 2,066</u>	<u>\$ 868,275</u>	<u>\$ 3,353,948</u>



**Compassion & Choices, Compassion in Dying Federation of America,  
and Compassion & Choices Action Network**

Combining Statement of Financial Position  
June 30, 2010  
(See Auditors' Report on Additional Information)

	Liabilities and Net Assets			
	<u>Compassion &amp; Choices</u>	<u>Compassion in Dying Federation of America</u>	<u>Compassion &amp; Choices Action Network</u>	<u>Combined</u>
Current liabilities:				
Current portion of obligations under capital leases	\$ 3,680	\$ -	\$ -	\$ 3,680
Accounts payable	38,957	-	-	38,957
Accrued payroll and taxes	115,818	49,470	8,040	173,328
Accrued expenses	<u>92,713</u>	<u>-</u>	<u>-</u>	<u>92,713</u>
Total current liabilities	<u>251,168</u>	<u>49,470</u>	<u>8,040</u>	<u>308,678</u>
Long-term liabilities:				
Gift annuity payments due	256,649	-	-	256,649
Capital lease obligations, net of current portion	<u>1,893</u>	<u>-</u>	<u>-</u>	<u>1,893</u>
Total long-term liabilities	<u>258,542</u>	<u>-</u>	<u>-</u>	<u>258,542</u>
Total liabilities	509,710	49,470	8,040	567,220
Net assets:				
Unrestricted	<u>1,973,897</u>	<u>(47,404)</u>	<u>860,235</u>	<u>2,786,728</u>
Total liabilities and net assets	<u>\$ 2,483,607</u>	<u>\$ 2,066</u>	<u>\$ 868,275</u>	<u>\$ 3,353,948</u>

**Compassion & Choices, Compassion in Dying Federation of America,  
and Compassion & Choices Action Network**

Combining Statement of Activities  
Year Ended June 30, 2010  
(See Auditors' Report on Additional Information)

	Compassion & Choices	Compassion in Dying Federation of America	Compassion & Choices Action Network	Combined
Revenue and other support:				
Contributions	\$ 2,467,650	\$ 1,636,145	\$ 97,224	\$ 4,201,019
Membership fees	-	-	281,994	281,994
Net sales	-	-	(2,360)	(2,360)
Grants	2,078,150	2,000	-	2,080,150
Investment income, net of expenses	5,953	10	514	6,477
Gain on investments	40,742	-	-	40,742
Loss on sale of assets	(7,230)	-	-	(7,230)
Other Income	206,993	-	7,993	214,986
Total revenue and other support	<u>4,792,258</u>	<u>1,638,155</u>	<u>385,365</u>	<u>6,815,778</u>
Expenses:				
Programs	3,537,466	1,579,261	347,611	5,464,338
General and administrative	605,560	113,716	16,467	735,743
Fundraising	223,098	1,398	56,587	281,083
Total expenses	<u>4,366,124</u>	<u>1,694,375</u>	<u>420,665</u>	<u>6,481,164</u>
Increase (decrease) in net assets	426,134	(56,220)	(35,300)	334,614
Net assets, beginning	<u>1,547,763</u>	<u>8,816</u>	<u>895,535</u>	<u>2,452,114</u>
Net assets, ending	<u>\$ 1,973,897</u>	<u>\$ (47,404)</u>	<u>\$ 860,235</u>	<u>\$ 2,786,728</u>
Contributions	\$ 1,900,000	\$ -	\$ -	\$ 1,900,000
Net assets released from restriction	(1,956,610)	-	-	(1,956,610)
Temporarily restricted net assets at June 30, 2009	<u>56,610</u>	<u>-</u>	<u>-</u>	<u>56,610</u>
Temporarily restricted net assets at June 30, 2010	<u>\$ -</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ -</u>
Contributions	\$ -	\$ -	\$ -	\$ -
Net assets released from restriction	-	-	-	-
Board designated net assets at June 30, 2009	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>
Board designated net assets at June 30, 2010	<u>\$ -</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ -</u>
Change in net assets	\$ 369,524	\$ (56,220)	\$ (35,300)	\$ 278,004
Net assets at June 30, 2009	<u>1,604,373</u>	<u>8,816</u>	<u>895,535</u>	<u>2,508,724</u>
Net assets at June 30, 2010	<u>\$ 1,973,897</u>	<u>\$ (47,404)</u>	<u>\$ 860,235</u>	<u>\$ 2,786,728</u>

**Compassion & Choices, Compassion in Dying Federation of America,  
and Compassion & Choices Action Network**

Compassion & Choices - Functional Expenses  
Year Ended June 30, 2010

(See Auditors' Report on Additional Information)

	Direct Lobbying	Legislative Education	Public Education	Restricted Grants
<b>Ordinary Income/Expense</b>				
<b>Income</b>				
8100 · DONATIONS				
8500 · INVESTMENTS/ANNUITY ACTIVITY				
8700 · ALL OTHER INCOME		8,585.95	7,500.00	
9502 · FOUNDATION REVENUE				
9503 · RESTRICTED GIFTS				
<b>Total Income</b>	<b>0.00</b>	<b>8,585.95</b>	<b>7,500.00</b>	<b>0.00</b>
<b>Cost of Goods Sold</b>				
5000 · COST OF GOODS SOLD	0.00	0.00	0.00	
<b>Total COGS</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>
<b>Gross Profit</b>	<b>0.00</b>	<b>8,585.95</b>	<b>7,500.00</b>	<b>0.00</b>
<b>Expense</b>				
9000 · ALL OTHER PAYROLL			471,981.11	39,489.25
9050 · STAFF COSTS - DEVELOPMENT DEPT			588,208.94	
9055 · ADDL STAFF COSTS (COMMISSIONS)				
9100 · TEMPORARY STAFF			2,117.50	
9110 · STAFF DEVELOPMENT			3,592.25	
9120 · FACILITIES			76,667.11	
9130 · INSURANCE			28,578.83	
9140 · PUBLICATIONS & SUBSCRIPTIONS			8,122.64	
9150 · MEMBERSHIPS IN OTHER ORGS			3,021.64	
9160 · TRAVEL & ENTERTAINMENT			51,523.34	3,510.18
9170 · PRINTING			13,491.48	
9180 · TECHNOLOGY/DATA MANAGEMENT			42,261.48	
9215 · MAGAZINE			65,747.18	
9220 · CA LEGISLATIVE ADVOCACY			20,272.20	20,000.00
9222 · WA LEGISLATIVE ADVOCACY				
9230 · OUTSIDE SERVICES		173,223.55	66,244.33	
9260 · ADVERTISING			2,230.00	
9270 · MEMBERSHIP COSTS				
9280 · DEVELOPMENT COSTS			569,490.31	420.32
9300 · OPERATIONAL EXPENSES			108,222.63	468.66
9400 · DEPRECIATION			25,763.35	
9500 · GRANTS			1,080,331.56	
9530 · LOCAL GROUPS			38,857.85	
9540 · CONFERENCE/BOOTH FEES			3,562.58	2,119.00
9550 · TAXES AND INTEREST			247.41	
9560 · MERCHANT/BANK FEES			16,183.70	
9570 · REGISTRATION/FILING FEES			11,515.27	
<b>Total Expense</b>	<b>0.00</b>	<b>173,223.55</b>	<b>3,298,234.69</b>	<b>66,007.41</b>
<b>Net Ordinary Income</b>	<b>0.00</b>	<b>-164,637.60</b>	<b>-3,290,734.69</b>	<b>-66,007.41</b>
<b>Other Income/Expense</b>				
<b>Other Expense</b>				
9996 · (Gain)/Loss on sale of assets	0.00	0.00	0.00	
<b>Total Other Expense</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>
<b>Net Other Income</b>	<b>0.00</b>	<b>-164,637.60</b>	<b>-3,290,734.69</b>	<b>-66,007.41</b>

(continued)



**Compassion & Choices, Compassion in Dying Federation of America,  
and Compassion & Choices Action Network**

Compassion & Choices - Functional Expenses (continued)  
Year Ended June 30, 2010

(See Auditors' Report on Additional Information)

	Total Program Services	Total Fundraising	Org Management- Admin	Total Supporting Services	TOTAL
<b>Ordinary Income/Expense</b>					
<b>Income</b>					
8100 · DONATIONS	0.00	2,394,494.48		2,394,494.48	2,394,494.48
8500 · INVESTMENTS/ANNUITY ACTIVITY	0.00	46,694.84		46,694.84	46,694.84
8700 · ALL OTHER INCOME	16,085.95	206,993.09	462.67	207,455.76	223,541.71
9502 · FOUNDATION REVENUE	0.00	2,078,150.00		2,078,150.00	2,078,150.00
9503 · RESTRICTED GIFTS	0.00			0.00	0.00
<b>Total Income</b>	<b>16,085.95</b>	<b>4,726,332.41</b>	<b>462.67</b>	<b>4,726,795.08</b>	<b>4,742,881.03</b>
<b>Cost of Goods Sold</b>					
5000 · COST OF GOODS SOLD	0.00		0.00	0.00	0.00
<b>Total COGS</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>
<b>Gross Profit</b>	<b>16,085.95</b>	<b>4,726,332.41</b>	<b>462.67</b>	<b>4,726,795.08</b>	<b>4,742,881.03</b>
<b>Expense</b>					0.00
9000 · ALL OTHER PAYROLL	511,470.36		430,606.12	430,606.12	942,076.48
9050 · STAFF COSTS - DEVELOPMENT DEPT	588,208.94			0.00	588,208.94
9055 · ADDL STAFF COSTS (COMMISSIONS)	0.00			0.00	0.00
9100 · TEMPORARY STAFF	2,117.50			0.00	2,117.50
9110 · STAFF DEVELOPMENT	3,592.25		8,252.62	8,252.62	11,844.87
9120 · FACILITIES	76,667.11		54,385.89	54,385.89	131,053.00
9130 · INSURANCE	28,578.83		5,339.67	5,339.67	33,918.50
9140 · PUBLICATIONS & SUBSCRIPTIONS	8,122.64		1,470.70	1,470.70	9,593.34
9150 · MEMBERSHIPS IN OTHER ORGS	3,021.64		193.23	193.23	3,214.87
9160 · TRAVEL & ENTERTAINMENT	55,033.52		18,682.54	18,682.54	73,716.06
9170 · PRINTING	13,491.48		3,996.00	3,996.00	17,487.48
9180 · TECHNOLOGY/DATA MANAGEMENT	42,261.48		9,441.37	9,441.37	51,702.85
9215 · MAGAZINE	65,747.18			0.00	65,747.18
9220 · CA LEGISLATIVE ADVOCACY	40,272.20			0.00	40,272.20
9222 · WA LEGISLATIVE ADVOCACY	0.00			0.00	0.00
9230 · OUTSIDE SERVICES	239,467.88	159,821.13	42,223.44	202,044.57	441,512.45
9260 · ADVERTISING	2,230.00			0.00	2,230.00
9270 · MEMBERSHIP COSTS	0.00			0.00	0.00
9280 · DEVELOPMENT COSTS	569,910.63	63,276.70		63,276.70	633,187.33
9300 · OPERATIONAL EXPENSES	108,691.29		21,078.24	21,078.24	129,769.53
9400 · DEPRECIATION	25,763.35		7,280.23	7,280.23	33,043.58
9500 · GRANTS	1,080,331.56		2,000.00	2,000.00	1,082,331.56
9530 · LOCAL GROUPS	38,857.85			0.00	38,857.85
9540 · CONFERENCE/BOOTH FEES	5,681.58		370.66	370.66	6,052.24
9550 · TAXES AND INTEREST	247.41		161.55	161.55	408.96
9560 · MERCHANT/BANK FEES	16,183.70		45.43	45.43	16,229.13
9570 · REGISTRATION/FILING FEES	11,515.27		32.50	32.50	11,547.77
<b>Total Expense</b>	<b>3,537,465.65</b>	<b>223,097.83</b>	<b>605,560.19</b>	<b>828,658.02</b>	<b>4,366,123.67</b>
<b>Net Ordinary Income</b>	<b>-3,521,379.70</b>	<b>4,503,234.58</b>	<b>-605,097.52</b>	<b>3,898,137.06</b>	<b>376,757.36</b>
<b>Other Income/Expense</b>					
<b>Other Expense</b>					
9996 · (Gain)/Loss on sale of assets	0.00		7,230.22	7,230.22	7,230.22
<b>Total Other Expense</b>	<b>0.00</b>	<b>0.00</b>	<b>7,230.22</b>	<b>7,230.22</b>	<b>7,230.22</b>
<b>Net Other Income</b>	<b>-3,521,379.70</b>	<b>4,503,234.58</b>	<b>-612,327.74</b>	<b>3,890,906.84</b>	<b>369,527.14</b>

**Compassion & Choices, Compassion in Dying Federation of America,  
and Compassion & Choices Action Network**

Compassion & Choices Action Network - Functional Expenses  
Year Ended June 30, 2010

(See Auditors' Report on Additional Information)

	CCAN Direct Lobbying	Legislative Education	Public Education	Total Program Services (Unrestricted)
Ordinary Income/Expense				
Income				
8000 · SALES				0.00
8100 · DONATIONS				0.00
8108 · TELEFUNDING - HOUSE APPEAL				0.00
8200 · RENEWALS (Membership)				0.00
8700 · ALL OTHER INCOME				0.00
9503 · RESTRICTED GIFTS				0.00
Total Income	0.00	0.00	0.00	0.00
Cost of Goods Sold				
5000 · COST OF GOODS SOLD	0.00	0.00		0.00
Total COGS	0.00	0.00	0.00	0.00
Gross Profit	0.00	0.00	0.00	0.00
Expense				
9000 · ALL OTHER PAYROLL			83.34	83.34
9050 · STAFF COSTS - DEVELOPMENT DEPT			96,166.04	96,166.04
9100 · TEMPORARY STAFF			2,117.50	2,117.50
9120 · FACILITIES (MEETING/BOOTH)			19,339.96	19,339.96
9130 · INSURANCE			1,686.91	1,686.91
9140 · PUBLICATIONS & SUBSCRIPTIONS		17,643.00	464.62	18,107.62
9150 · MEMBERSHIP IN OTHER ORG			61.05	61.05
9160 · TRAVEL & ENTERTAINMENT			2,400.41	2,400.41
9170 · PRINTING			0.00	0.00
9180 · TECHNOLOGY/DATA MANAGEMENT			2,982.72	2,982.72
9230 · OUTSIDE SERVICES	67,200.00		0.00	67,200.00
9270 · MEMBERSHIP COSTS			108,070.37	108,070.37
9300 · OPERATIONAL EXPENSES			9,898.90	9,898.90
9400 · DEPRECIATION			2,194.66	2,194.66
9550 · TAXES			20.00	20.00
9560 · MERCHANT/BANK FEES			10,777.34	10,777.34
9570 · REGISTRATION/FILING FEES			6,504.39	6,504.39
Total Expense	67,200.00	17,643.00	262,768.21	347,611.21
Net Ordinary Income	-67,200.00	-17,643.00	-262,768.21	-347,611.21

(continued)

**Compassion & Choices, Compassion in Dying Federation of America,  
and Compassion & Choices Action Network**

Compassion & Choices Action Network - Functional Expenses (continued)  
Year Ended June 30, 2010

(See Auditors' Report on Additional Information)

	Total Fundraising	Total Management and General	Total Supporting Services (Unrestricted)	TOTAL
<b>Ordinary Income/Expense</b>				
<b>Income</b>				
8000 · SALES			0.00	0.00
8100 · DONATIONS	10,300.00		10,300.00	10,300.00
8108 · TELEFUNDING - HOUSE APPEAL			0.00	0.00
8200 · RENEWALS (Membership)	368,858.10		368,858.10	368,858.10
8700 · ALL OTHER INCOME	8,506.70		8,506.70	8,506.70
9503 · RESTRICTED GIFTS	60.00		60.00	60.00
<b>Total Income</b>	<b>387,724.80</b>	<b>0.00</b>	<b>387,724.80</b>	<b>387,724.80</b>
<b>Cost of Goods Sold</b>				
5000 · COST OF GOODS SOLD	2,359.89	0.00	2,359.89	2,359.89
<b>Total COGS</b>	<b>2,359.89</b>	<b>0.00</b>	<b>2,359.89</b>	<b>2,359.89</b>
<b>Gross Profit</b>	<b>385,364.91</b>	<b>0.00</b>	<b>385,364.91</b>	<b>385,364.91</b>
<b>Expense</b>				
9000 · ALL OTHER PAYROLL	0.00	7,028.44	7,028.44	7,111.78
9050 · STAFF COSTS - DEVELOPMENT DEPT	0.00		0.00	96,166.04
9100 · TEMPORARY STAFF	0.00		0.00	2,117.50
9120 · FACILITIES (MEETING/BOOTH)	0.00	3,884.71	3,884.71	23,224.67
9130 · INSURANCE	0.00	381.67	381.67	2,058.58
9140 · PUBLICATIONS & SUBSCRIPTIONS	0.00	105.12	105.12	18,212.74
9150 · MEMBERSHIP IN OTHER ORG	0.00	13.81	13.81	74.86
9160 · TRAVEL & ENTERTAINMENT	0.00	543.09	543.09	2,943.50
9170 · PRINTING	0.00		0.00	0.00
9180 · TECHNOLOGY/DATA MANAGEMENT	0.00	674.85	674.85	3,657.57
9230 · OUTSIDE SERVICES	56,587.43	1,859.99	58,447.42	125,647.42
9270 · MEMBERSHIP COSTS	0.00		0.00	108,070.37
9300 · OPERATIONAL EXPENSES	0.00	1,453.90	1,453.90	11,352.80
9400 · DEPRECIATION	0.00	496.55	496.55	2,691.21
9550 · TAXES	0.00	25.00	25.00	45.00
9560 · MERCHANT/BANK FEES	0.00		0.00	10,777.34
9570 · REGISTRATION/FILING FEES	0.00		0.00	6,504.39
<b>Total Expense</b>	<b>56,587.43</b>	<b>16,467.13</b>	<b>73,054.56</b>	<b>420,665.77</b>
<b>Net Ordinary Income</b>	<b>328,777.48</b>	<b>-16,467.13</b>	<b>312,310.35</b>	<b>-35,300.86</b>



**Compassion & Choices, Compassion in Dying Federation of America,  
and Compassion & Choices Action Network**

Compassion in Dying - Functional Expenses  
Year Ended June 30, 2010  
(See Auditors' Report on Additional Information)

	Advocacy	End of Life Consultation	Public Education/Outreach communications	Legal
Ordinary Income/Expense				
Income				
8100 · DONATIONS	715.30	203,845.00	0.00	351,252.60
8500 · INVESTMENTS	0.00	0.00	0.00	0.00
8700 · OTHER INCOME	0.00	0.00	0.00	0.00
9502 · Unrestricted Grant Income	0.00	0.00	0.00	0.00
Total Income	<u>715.30</u>	<u>203,845.00</u>	<u>0.00</u>	<u>351,252.60</u>
Gross Profit	715.30	203,845.00	0.00	351,252.60
Expense				
9000 · COMPENSATION	171,655.21	154,013.22	78,492.26	2,938.51
9100 · TEMPORARY STAFF				
9110 · STAFF DEVELOPMENT		1,002.18		
9115 · MANAGEMENT FEE EXPENSE				
9120 · FACILITIES	5,438.98	16,851.53	3,347.32	
9130 · INSURANCE	2,410.92	33,139.33	1,204.54	5,858.12
9140 · PUBLICATIONS & SUBSCRIPTIONS	1,289.04	1,106.40	331.77	
9150 · ORG/BUSINESS MEMBERSHIPS	87.25	335.37	43.59	345.00
9160 · TRAVEL & ENTERTAINMENT	15,923.79	14,455.27	1,714.02	14,625.49
9170 · PRINTING	1,050.03	488.91		
9180 · TECHNOLOGY/DATA MANAGEMENT	6,892.04	8,582.38	2,129.81	350.00
9230 · OUTSIDE SERVICES	156,533.68	274,897.88	109,690.74	349,228.08
9260 · ADVERTISING	94,236.46			
9300 · OPERATIONAL EXPENSES	11,644.94	16,987.31	4,515.83	4,132.98
9400 · DEPRECIATION EXPENSE	3,136.59	5,226.06	1,567.10	
9540 · CONFERENCE /BOOTH FEES	236.00	30.00		420.00
9570 · REGISTRATION/FILING FEES		50.19		625.00
Total Expense	<u>470,534.93</u>	<u>527,166.03</u>	<u>203,036.98</u>	<u>378,523.18</u>
Net Ordinary Income	<u>-469,819.63</u>	<u>-323,321.03</u>	<u>-203,036.98</u>	<u>-27,270.58</u>
Net Income	<u>-469,819.63</u>	<u>-323,321.03</u>	<u>-203,036.98</u>	<u>-27,270.58</u>

(continued)

**Compassion & Choices, Compassion in Dying Federation of America,  
and Compassion & Choices Action Network**

Compassion in Dying - Functional Expenses (continued)  
Year Ended June 30, 2010  
(See Auditors' Report on Additional Information)

	Total Program Services (Unrestricted)	Total Fundraising	Organization Mgmt	Total Supporting Services (Unrestricted)	TOTAL
Ordinary Income/Expense					
Income					
8100 · DONATIONS	555,812.90	0.00		0.00	555,812.90
8500 · INVESTMENTS	0.00	10.16		10.16	10.16
8700 · OTHER INCOME	0.00	0.00		0.00	0.00
9502 · Unrestricted Grant Income	0.00	1,080,331.56	2,000.00	1,082,331.56	1,082,331.56
Total Income	<u>555,812.90</u>	<u>1,080,341.72</u>	<u>2,000.00</u>	<u>1,082,341.72</u>	<u>1,638,154.62</u>
Gross Profit	555,812.90	1,080,341.72	2,000.00	1,082,341.72	1,638,154.62
Expense					
9000 · COMPENSATION	407,099.20		63,547.11	63,547.11	470,646.31
9100 · TEMPORARY STAFF	0.00			0.00	0.00
9110 · STAFF DEVELOPMENT	1,002.18		749.00	749.00	1,751.18
9115 · MANAGEMENT FEE EXPENSE	0.00			0.00	0.00
9120 · FACILITIES	25,637.83		19,598.56	19,598.56	45,236.39
9130 · INSURANCE	42,612.91		1,908.34	1,908.34	44,521.25
9140 · PUBLICATIONS & SUBSCRIPTIONS	2,727.21		548.59	548.59	3,275.80
9150 · ORG/BUSINESS MEMBERSHIPS	811.21		179.06	179.06	990.27
9160 · TRAVEL & ENTERTAINMENT	46,718.57		5,671.50	5,671.50	52,390.07
9170 · PRINTING	1,538.94		771.50	771.50	2,310.44
9180 · TECHNOLOGY/DATA MANAGEMENT	17,954.23		3,374.24	3,374.24	21,328.47
9230 · OUTSIDE SERVICES	890,350.38		3,599.93	3,599.93	893,950.31
9260 · ADVERTISING	94,236.46			0.00	94,236.46
9300 · OPERATIONAL EXPENSES	37,281.06		10,960.23	10,960.23	48,241.29
9400 · DEPRECIATION EXPENSE	9,929.75		2,482.74	2,482.74	12,412.49
9540 · CONFERENCE /BOOTH FEES	686.00			0.00	686.00
9570 · REGISTRATION/FILING FEES	675.19	1,397.74	324.80	1,722.54	2,397.73
Total Expense	<u>1,579,261.12</u>	<u>1,397.74</u>	<u>113,715.60</u>	<u>115,113.34</u>	<u>1,694,374.46</u>
Net Ordinary Income	<u>-1,023,448.22</u>	<u>1,078,943.98</u>	<u>-111,715.60</u>	<u>967,228.38</u>	<u>-56,219.84</u>
Net Income	<u>-1,023,448.22</u>	<u>1,078,943.98</u>	<u>-111,715.60</u>	<u>967,228.38</u>	<u>-56,219.84</u>